

Warrington College of Business Administration

William R. Hough Master of Science in Finance Program

2009-2010 ANNUAL REPORT

STATE of the ART

UF UNIVERSITY of
FLORIDA

Thank You

Gifts and donations in the 2009-2010 fiscal year.

The generosity of the following individuals and foundations enables the Hough Program in Finance to leverage existing strong course offerings to continue a top-notch degree program. The following levels include state and corporate matching gifts.

Endowments that support the Hough MS-Finance Program

- William R. Hough MS-Finance Program Endowment
Established by William R. (MBA '48) and Hazel Hough
- Betty W. Penter Memorial Scholarship
Established by Robert O. (BSBA '85; MBA '87) and Lauren D. (BSBA '86) Penter
- BB&T Professorship in Free Enterprise Endowment
Established by BB&T Charitable Foundation
- Troy and Julianne Davis Financial Markets Education Endowment
Established by Troy (BABA '05) and Julianne (BA '95) Davis
- James G. Richardson Lectureship
Established by colleagues and friends of Professor James G. Richardson

Annual Donors

\$10,000+

- Craig A. Cohen (BSBA '83)
- Troy (BABA '05) and Julianne (BA '95) Davis
- Robert O. (BSBA '56) and Mary Fabrize

\$5,000 - \$9,999

- Russell W. (BSBA '63) and Jean (BSPE '63) Carpenter
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- Joseph W. Fleece (BSBA '53)
- Scott J. Friedman (BSBA '01)
- Daniel J. Katsikas (BSAC '91)
- Charles (BSAC '81) and Sylvia Uhrig

\$1,000 - \$4,999

- Randy Appleyard (BSBA '82)
- Sean D. Casterline (MBA '98)
- Richard J. Crescenzo (BSBA '80)
- Eric P. Gies (BSISE '88)
- Steven M. Raney (BSBA '88; MBA '99)

Under \$1,000

- Julie E. Baker (BSF '92)
- Aindrea K. Davis Mesa (MSF '05)
- Bruce S. Foerster
- Daniel R. Malman (BSBA '02)
- Matthew A. Novack (BSBA '07; MSF '08)
- Brett B. Wilson (BSBA '07)

2009-11 Scholarship Recipients

Kevin Mesmer and Bill Light, MSF class of 2011, are recipients of Betty W. Penter Memorial Scholarship funds. Kevin interned with Westpac Institutional Bank in New York during the summer of 2009. Kevin's current summer internship is with Bank of America Merrill Lynch in New York. Bill was a GE Financial Management Program intern in summer 2009. This summer he is interning with Evercore Partners in New York.

Carol Skordas and Roshan Goli, MSF class of 2011, have been awarded Jack D. and Betty J. Lampros Graduate Fellowship funds.

Carol's current internship is with Goldman Sachs in New York. Last summer Carol interned with Sawgrass Asset Management in Jacksonville, FL. Roshan Goli is new to the MSF Program. In addition to the MSF Program, he will receive a Bachelor of Science in Statistics.



Clockwise:
Mesmer,
Light and
Skordas.



David T. Brown, PhD
Director



Kelly Herring
Director of Admissions
and Student Services

From the Director

Since inception our goal has been to raise the profile of the MSF program in order to give students in the program access to job interviews consistent with their ability. As detailed in this report, even in a difficult job market, student placements have been outstanding. However, while placements and the academic content of the program are strong, the academic content of the program has not changed much since the program began. Major improvements to the academic program will be added this coming academic year. We have hired first rate new faculty members with significant industry experience that will allow us to add a course sequence in derivatives and quantitative finance and a course sequence in valuation. We will also have a Capital Markets Lab in the new William R. Hough Hall with nine Bloomberg terminals. Hence the theme of this year's annual report: State of the Art.

Regards and thank you for your support,

David T. Brown
William R. Hough Associate Professor of Finance

FACE OF THE MSF PROGRAM



Peter Gylfe, MSF 2010, was voted "Face of the MSF Program" by his graduating classmates. Peter works for Citigroup in New York, where he interned last summer. He also spent part of last summer interning at George Weiss Associates. Summer, 2008, Peter interned with Crosstree Capital Partners in Tampa, FL.

Each place Peter worked, he paved a path for future MSF students. Peter is always willing to help the program and fellow classmates. He served as a role model for his graduating class and the following year's group of students.

CONGRATULATIONS...

...to the spring 2010 graduates!

(from left) Daniel Schwimmer, Damon Polistina, Kenneth Ying, David Kling, Peter Gylfe, Marti Hancock, Graham Gilbert, Peter Zdebski, Adam D'Augelli, Khristian Gutierrez, Jeremy Bailys, Jonathan Luo, and Michael Wilkinson

Not pictured: Keene Chau, Chris Hamm, William Kilstein, Adam Longenecker, Steven Seifert, Eleni Steinman, Joseph Theriac, Robert Wallach and Daniel Webber.



Derivatives and Computational Finance Sequence

Students in the MSF Program will have the opportunity to take a new sequence of four seven week integrated courses in the upcoming academic year: (1) Derivative Securities, (2) Computational Methods for Derivatives Pricing, (3) Advance Topics in Derivative Securities and (4) Risk Management. This sequence will cover the pricing of standard and exotic derivative securities as applications of these models to risk management topics. Students will learn computer programming skills that will allow them to do Monte Carlo simulation analysis of real world problems covered in the course. The faculty hired to teach the sequence bring significant real world experiences in options markets and risk management. The courses will be taught by **Daniel O'Rourke (UF MBA)** and **Farid AitSahlia (Stanford PhD)**.



Dan worked in various capacities in the options area at Goldman Sachs from 1989 to 2005 and then from 2005 to 2009 at Swiss Re where he served as managing director of an equity derivative internal hedge fund. Prior to teaching in this program, Farid taught in the Industrial Engineering department at UF and worked at Financial Engines in Palo Alto, California. This sequence is funded by the Hough Endowment which supports the MSF Program.



Valuation Sequence

Professor Jim Parrino will join the faculty to teach a new sequence of courses in valuation to MSF students during their first term in the MSF program. After taking these courses MSF students will be extremely well prepared to interview for summer internship positions in corporate finance. All of our students will approach the interview process with a strong foundation in valuation.

Professor Parrino brings back to Gainesville (Jim received his Master of Accounting at UF) extensive practical and teaching experience in valuation. Prior to join the UF faculty Jim taught in the finance area at Babson College. He serves as Managing Director at CLB-Partners, a merger advisory firm for middle market companies. He is also a founding partner at Telesis Partnership, a firm specializing in executive education programs for financial institutions since 1989. His engagements have included the delivery of customized executive programs in the US, Asia, Europe, Latin America and Australia. Most importantly Jim is excited about being part of the MSF Program.

The introductory valuation courses also provide a solid foundation for our existing applied courses in valuation. Professor Parrino will also teach new courses in mergers and acquisitions and venture capital. These courses will greatly add to the depth of our applied valuation offerings. Professor Parrino's position is partially funded by the Hough Endowment which supports the MSF Program.

Brian Gendreau, William R. Hough Visiting Professor of Finance, is a Wharton PhD that has worked at the Philadelphia Federal Reserve Bank, then he was head of J.P. Morgan's Emerging Markets Economics group, after in the Global Asset Allocation Group at Smith, and most recently Investment Strategist at ING Investment Management. While in NYC he taught at NYU's Stern School. Brian teaches three modules funded by the Hough Endowment in the areas of global asset allocation and emerging markets finance. These are all new courses. As a result we will now have a very strong course sequence in international finance/emerging markets.



Graduating Class	2009	2010	2011
Graduates	20	24	28
Average GMAT score	662	669	685
GMAT 700+	6	10	13

New Placements

Placements continue to be strong: 84% of the Class of 2009 had a job at graduation, 87% of the students in the Class of 2010 had a job at graduation and 67% of the combined degree students in the class of 2011 have summer internships.

Full time finance placements accepted by the class of 2009 and 2010 include:

- ▶ ALM First | Dallas, TX
- ▶ Bank of America Merrill Lynch | New York, NY
- ▶ Barclays Capital | New York, NY
- ▶ Bernstein Private Wealth Management | New York, NY
- ▶ BlackRock | New York, NY
- ▶ Bloomberg L.P. | New York, NY
- ▶ Capital One | McLean, VA
- ▶ Capital One | Richmond, VA
- ▶ Citigroup | New York, NY (3)
- ▶ Deutsche Bank | Jacksonville, FL (2)
- ▶ Epic Nutrition | Jupiter, FL
- ▶ Export-Import Bank | Washington, D.C.
- ▶ FDIC | Charlotte, NC
- ▶ Goldman Sachs | New York, NY
- ▶ GSI Group | New York, NY
- ▶ JP Morgan | Miami, FL
- ▶ Merrill Lynch | Melbourne, FL
- ▶ Raymond James Financial | St. Petersburg, FL (2)
- ▶ Raymond James Financial | Atlanta, GA
- ▶ RBC Capital Markets | New York, NY
- ▶ True Ventures | San Francisco, CA
- ▶ Wells Fargo | Charlotte, NC (6)
- ▶ Wells Fargo | New York, NY
- ▶ Wells Fargo | Tulsa, OK
- ▶ WTAS | West Palm Beach, FL

Summer internships accepted by the class of 2011 and 2012 include:

- ▶ Aduro Asset Group | West Palm Beach, FL
- ▶ Bank of America Merrill Lynch | New York, NY
- ▶ Citigroup | New York, NY
- ▶ Evercore Partners | New York, NY
- ▶ Gainesville Regional Utilities Finance Dept. | Gainesville, FL
- ▶ Goldman Sachs | New York, NY
- ▶ JPMorgan, New York | NY
- ▶ Merrill Lynch, Global Wealth Management | Miami, FL
- ▶ NCCI Holdings, Inc. | Boca Raton, FL
- ▶ Northwestern Mutual | Denver, CO
- ▶ Pension Benefit Guaranty Corp. | Washington, D.C.
- ▶ The PFM Group | Orlando, FL
- ▶ Proprietary Capital | Denver, CO
- ▶ RBC Capital Markets | New York, NY
- ▶ Robert W. Baird & Co. | Tampa, FL
- ▶ UBS Private Wealth Management | Palm Beach Gardens, FL
- ▶ University of Florida Investment Corp. | Gainesville, FL
- ▶ Wells Fargo | Charlotte, NC (4)
- ▶ WTAS | West Palm Beach, FL
- ▶ Zelman & Associates | Cleveland, OH

This year featured a lively Finance Professional Speaker Series on Friday afternoons, informal roundtable discussions with professionals and Bruce Foerster's sessions.

September 11: Brad Butcher, Managing Director, and Patrick Dunnigan, Sr. Analyst, Raymond James & Associates

September 18: Ben Plotkin, Executive Vice President of Stifel Nicolaus and Vice Chairman of Stifel Financial Corporation

October 2: Jonathan M. Skelly, Investment Banker, PCE Holdings, Inc.

October 9: Richard Bindler, Senior Managing Director, Bernstein Global Wealth Management

November 6: Saul Goodman, Senior Managing Director, Evercore Partners

November 13: James D. Parrino, PhD, Managing Partner, CLB Partners

November 20: Patrick O'Connor, Senior Vice President, Raymond James & Associates

December 11: Rebecca Patterson, Global Head of Foreign Exchange and Commodities, JPMorgan Chase & Co.

January 8: Troy Rillo, Senior Managing Director, Yorkville Advisors

February 5: Ash Williams, Executive Director & Chief Investment Officer, Florida State Board of Administration

February 12: Glenn Vogelmann, Investment Analyst, Highbridge Capital Management

February 19: Aaron Wessner, founding member, Park Bridge Financial

March 19: Charles Ball, Managing Director, Andlinger & Company, Inc.

March 26: Craig Cohen, Co-Founder & Managing Partner, Proprietary Capital

April 2: Scott Friedman, TPG Axon

April 16: William Nicholson, Managing Director, and Jon Chitty, Analyst, BSE Management



Scott Friedman, TPG Axon, meeting with MSF students preparing for investment banking full-time and summer analyst positions.



Charles Ball is welcomed by Graham Gilbert. Also shown: Adam Longenecker, Christian Gutierrez and Adam D'Augelli.



Rebecca Patterson with MSF students Peter Zdebski, Carol Skordas, Bill Light, Peter Gylfe, Marti Hancock, Michael Wilkinson, David Kling, Ken Ying and Eleni Steinman



Ben Plotkin in the Finance Professional Speaker Series.

SEPTEMBER

- ▶ Daniel Malman, Equity Derivatives Salestrader, Barclays Capital, spoke to MSF students interested in summer internships on Wall St.
- ▶ Matthew Burton, Wealth Manager, J.P. Morgan, gave students an overview of the wealth management business.
- ▶ Dean Fera, Managing Director for WTAS, West Palm Beach, FL, spoke with students about the valuation consulting business.

OCTOBER

- ▶ Barry Cantrell, Vice President & Manager, Private Client Services, Bernstein Global Wealth Management, met with students interested in a career with Alliance Bernstein.



Lauren Hildebrand, Joseph Armbrust, Jr., Bruce Foerster, Dani Pascarella and Scott Saunders

The annual centerpiece for Mr. Bruce Foerster's Capitalism course is a case study. This spring, students Lauren Hildebrand and Dani Pascarella prepared the case. Participating in the panel discussion, "Is 'Too Big to Fail' Too Big to Fix?", were Joseph W. Armbrust, Jr, Partner, Sidley Austin LLP, and Scott J. Saunders, Managing Director, Farlie, Turner & Co., LLC.

Throughout the spring, Bruce Foerster again hosted his special topic lunches on finance career paths:

- ▶ Organization and Structure of a Global Investment Bank
- ▶ Investment Banking Mergers and Acquisitions
- ▶ Investment Banking Research
- ▶ Corporate Finance and Municipal Finance
- ▶ Asset Management
- ▶ Investment Banking Private Equity
- ▶ Investment Banking Primary Capital Markets

NOVEMBER

- ▶ H. Bradley Donovan, George Weiss Associates, NY, gave students interview experience while on campus.

JANUARY

- ▶ William H. Harrell, Jr., Capco Asset Management, mentored the MSF team for the CFA Institute Global Investment Research Challenge.

MARCH

- ▶ David Piscatelli, Currency Trader, Morgan Stanley, met on campus with MSF students to discuss his work.



Daniel Malman, Equity Derivatives Salestrader, Barclays Capital, with MSF student, Peter Zdebski, and Meaghan Barbin.

Alumni Spotlight

Steve DeRose, Director, Tannery Brook Partners, LLC, has been instrumental in helping students succeed in obtaining internships and full time placement. After graduation from MSF in 2004, Steve joined Wachovia's Investment Bank in Charlotte where he was an analyst in the Real Estate Capital Markets group. Steve's performance at Wachovia led to campus recruiting visits from the firm's Fixed Income Division and Corporate and Investment Banking (CIB) teams. Recently, Steve has joined a group of former senior Wachovia executives at Tannery Brook Partners, LLC, an investment bank serving commercial real estate clients.

Whether Steve is on campus as a visiting lecturer in Professor Wayne Archer's Secondary Mortgage Markets and Securities class, or for recruiting activities, Steve always gives time to MSF students in large and small group settings. Through his lectures and breakout sessions, he provides students with a candid and thorough description of an investment banking analyst's work and lifestyle, as well as how best to prepare for the recruiting process. Most important, has been Steve's time mentoring students to help identify personal characteristics that will make them successful in the recruiting process and in the workplace.

For the 2009-2010 UF analyst and intern recruiting season, Steve was joined by MSF alumni Ryan Marcinik and Michael Peerson, in assisting students with Super Saturday interview preparation. Since 2004, UF has become one of the largest campus recruiting destinations for Wells Fargo's Investment Banking Analyst Program (f/k/a Wachovia). Of the 27 UF students hired as full-time analysts, 18 have graduated from the MSF program. In addition, since 2008 when Wachovia began recruiting at UF for summer analysts positions, they have hired 11. Four MSF students are interning with Wells Fargo this summer. Recruiters have cited MSF students' job acceptance rate, and strong performance on the job, as the reason Wells Fargo continues to consider UF one of their core recruiting campuses.



Shown in this 2008 UF tailgate photo: Ryan Marcinik, Elaine Ellis, Matt Novack, Cathy Amezcua (former CIB Campus Recruiter) Jim Zilisch (Managing Director, Wells Fargo Securities), and Steve DeRose.

THANK YOU!

A huge thank you goes to all of the people that helped students with resumes, introductions, interviews and in their new jobs.

Gator Student Investment Fund

The Gator Student Investment Fund (GSIF) has been fully operational since the Spring of 2009. The vision of founding students, Jonathan Luo and Michael Shapiro, was to give University of Florida students the opportunity to apply classroom finance concepts to real world equity valuation and investing. Students across all University of Florida majors have gained the opportunity to implement active asset allocation strategies and develop knowledge of live investment analytics and resources. An equally important focus of GSIF is professional development, specifically networking among Gator alums within the financial services industry and attending the RISE X Conference, the world's largest student investment forum. GSIF students also benefit from their association with a distinguished alumni board, Warrington College of Business Administration faculty, and other top UF students.

Starting in the Fall of 2010, GSIF will partner with the University of Florida Investment Corporation (UFICO) to manage live capital. The Fund strategy consists of an allocation of 80% sector ETF's and 20% individual equities chosen by the members after detailed fundamental equity analysis. The presence of a student managed fund on the UF campus is both exciting and an important opportunity which allows students to demonstrate the practical applications of material learned through coursework. Many peer universities have student managed funds, so the creation of GSIF is a way to help raise awareness of the University of Florida and its students among the investment community.

The investment capital and supporting activities of the GSIF are funded entirely through the private giving of generous UF alums. Over the past year, our members have benefited significantly from our educational and professional development programs. We are extremely proud of our first alumni class, whose members will all begin careers in the financial services industry. Their passion to remain actively involved will be pivotal to the continued success of the Gator Student Investment Fund.

"Over the year, our members have benefited significantly from our educational and professional development programs. We are extremely proud of our first alumni class, which will all begin careers in the financial services industry. Their passion to remain actively involved will be pivotal to the continued success of the Gator Student Investment Fund as well as the University of Florida. We warmly welcome your involvement and are grateful for your consideration and generosity," says Jon Luo, MSF 2010, BlackRock analyst.



RISE X

Select members of the Gator Student Investment Fund traveled to the University of Dayton in Ohio to attend this year's RISE X Conference, the world's largest student investment forum. Over the 3-day conference, University of Florida students interacted with Wall Street investment professionals and other student managed fund teams from across the world. RISE X kicked off with keynote panelists including Bob Doll (CIO, BlackRock), Jonathan Baliff (Exec. VP, NRG), Pat Dorsey (Director Equity Research, Morning Star) and Michelle McCarthy (Chief Risk Officer, Russell Investments). Panel topics covered global markets, risk management, corporate governance and energy & sustainability. University of Florida students also had the opportunity to attend academic break-out sessions covering real world asset management and investment topics.

Keynote panelist, Aaron Brown, provided GSIF members with a unique view of quantitative proprietary trading from his position as Risk Manager at AQR Capital Management (Applied Quantitative Research). Aaron's perspective was developed over his 27-year Wall Street career in roles from trading to head of mortgages securities and risk manager of firms including Morgan Stanley and Citigroup.

Also, UF students had the opportunity to discuss current market issues regarding institutional risk management with keynote panelists such as William Martin, Chief Risk Officer of Commonfund and Chairman of the Global Association of Risk Professionals (GARP). Mr. Martin is photographed here with MSF GSIF students: Jon Luo, Chelsea Sparling, Desi DiPierro and Peter Zdebski.

STATE OF THE ART FACILITIES AND TECHNOLOGY

William R. Hough Hall for the Hough Graduate School of Business opened for class this summer. This is a 70,000-square-foot facility, made possible through generous gifts from alumni, corporate partners and friends of the College. The building includes a commons area, administrative offices, seminar rooms, an auditorium, a small “Grab-n-Go” food area, graduate program offices, breakoutrooms, studentlounges, interview rooms, showers, and lockers. The second and third floors have attractive, state-of-the-art classrooms; each equipped with modern instructional technology and tiered for case-study style presentations.

The new Capital Markets Laboratory located at the second floor landing and overlooking the atrium, will be the place where theory meets practice, as students will have the opportunity to gain hands-on experience using Bloomberg terminals. The Lab will also feature large flat screen monitors to provide broadcasts of CNBC, Bloomberg TV, and other financial news networks. Finally, a prominent stock ticker and electronic stock boards will keep students abreast of market changes with real-time information. The lab will have nine Bloomberg terminals. Professor Carolyn Takeda-Brown will provide students with Bloomberg instruction and tutorials. In addition to terminals in the lab, faculty will easily be able to use Bloomberg in the classroom as they will be able to project live, real time, work on Bloomberg on the screens in their classroom. Students in the MSF Program will have access to state of the art technologies used by finance professionals. All students enrolled in the program will have access to Capital IQ, one of the premier financial information data bases used by advisory firms. The database provides our students with the ability to access and download SEC filings, acquisition market data, analyst reports, news releases and industry information. The database will be used in various courses to analyze and assess corporate restructuring transactions on a real time basis.



Cohen



Takeda-Brown

The Bloomberg terminals are currently provided by the generous gift of UF alumnus, Craig Cohen, Co-Founder and Managing Partner of Proprietary Capital LLC. Craig’s gift is appreciated by the program and the rest of the Hough Graduate School of Business. Craig has been actively involved with the University of Florida, having served on the Board of Directors of the University of Florida Investment Management Company. Craig is a regular participant in the Finance Professional Speaker Series. He and his partner hired MSF 2012 student, Elizabeth Hiemenz, for an internship at Proprietary Capital, who says, “I absolutely love it at Proprietary Capital. This was only my first week and they had me doing a good deal of reading but they’re also already giving me interesting projects to work on. I am getting a lot of experience working in Excel right now and will also have the chance, later in the summer to do a good deal of work on the Bloomberg. Mr. Cohen and his wife (as well as other people in the office) have been very helpful in getting me situated in Denver.” We look forward to what the rest of the Hough Graduate Students have to say about the Capital Markets Lab and Bloomberg terminals.

In August 4, 2009, The Gator Finance Professionals Network hosted their second annual NY gathering, this time at the Desmond Tutu Center, with over 100 attending. UF Bank of America Eminent Scholar, Dr. Mark Flannery, spoke to the audience about financial regulatory issues and the monetary policy outlook. Mark spent the 2009-10 academic year as the Resident Scholar at the New York Federal Reserve Bank.

This year's annual NY gathering will be August 4, 2010. For information on joining the network, contact Kelly.Herring@cba.ufl.edu.



1. Al Picallo, Jonathan Gazdak, Tom Arnold and Randy Appleyard;
 2. Dan Adan and John Hettinger, Co-Founders of the Warrington Young Alumni Council; 3. Al Picallo and Yaron Naymark; 4. Danyal Sattar and Sumeet Patel; 5. Nathaniel Johnson, Gary Garay and Dave Brown; 6. Sam Matalon, Jesse Rosenblum and Gina Martin; 7. Saul Goodman; 8. David Piscatelli and Bill Krauss; 9. Joel Cahill and Jim Pellicane; 10. David Brown and Mark Flannery; 11. Bradley Widensky, Philip Benyola, Glenn Vogelman

The Gator Finance Community – the Investors Behind the MSF Program

The ongoing success and continued progress of the program is heavily dependent on the generous philanthropy of alumni and friends.

Getting to the Next Level

The MSF budget is entirely funded by gifts made by alumni and friends of the MSF Program. Private contributions fund specialized elective coursework, Bloomberg training, CFA preparation, professional development activities and industry outreach initiatives that enhance our students' competitive advantage for employment and elevate the professional reputation of every University of Florida degree.

Methods of Giving

Contributions to the University of Florida may be directed to specific areas of interest, including the UF finance program. Donations may be made as spendable gifts to be put into action immediately or as permanent endowments that will generate income to support the program forever.

Both types of gifts are often pledged over a period of up to five years to provide a predictable revenue stream for the program and to allow donors to make a maximum impact while spreading out payments.

Cash is the most common type of gift but may supporters choose to make their gift with appreciated securities or other assets to maximize their charitable deduction. All gifts to the University of Florida are payable to and received by the UF Foundation, a non-profit 501(c)(3) organization.

- ▶ **Gator Alumni Finance Fund** – Supported by UF alumni across the financial services industry
- ▶ **MSF Support Fund** – Supported by graduates of the MS Finance program

**For information on how you can support the Hough Program in Finance,
please contact Jon Cannon, Senior Director of Development and Alumni Affairs,
(352) 392-0381 or jon.cannon@warrington.ufl.edu**



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